



LA CAMARA
SPANISH-AUSTRALIAN
CHAMBER OF COMMERCE

FORUM SPONSORED BY



Spain and Australia working together for innovation in rail

RAIL INFRASTRUCTURE FORUM

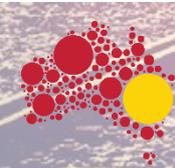
8 SEPTEMBER 2016, SYDNEY

This event brings together industry leaders from Spain and Australia, both from the private and public sectors, to discuss the key opportunities and challenges in connection with rail transport in Australia.

We are excited to offer this occasion to share knowledge and discuss how an integrated transport network can be made a reality using insights from our experts and international case studies.

During the event, speakers and panellists will share their views on opportunities for innovation, integration and efficiency in rail infrastructure through interactive panel discussions whilst providing networking opportunities with leading stakeholders in the infrastructure sector.

FORUM PROGRAM



PROGRAM AT A GLANCE

8:30 am **Registration and breakfast**

9:00 am **Welcome**

Sylvia Fernandez – President, La Camara

Simon Huxley – Partner, DLA Piper

Official Opening

H.E. Mr Manuel Cacho – Ambassador of Spain to Australia, Embassy of Spain

9:30 am **Session 1 – Delivering Mega Urban Rail Projects**

Reflections and discussion on the challenges and lessons learned from international and local rail projects drawing on Spanish and Australian experiences in the delivery of mega urban projects.

*Moderator: **Alberto Cerdan** – Senior Trade Commissioner, Trade Commission of Spain*

Panellists:

- Enrique Blanco – Managing Director | **Ferrovial**
 - Gregg Buyers – Program Director Major Projects | **Brisbane City Council**
 - Marina Grobbelaar – Director, Infrastructure and Structured Finance Unit | **NSW Treasury**
 - Shane Higgins – Asia Pacific South Area Manager for Infrastructure and Natural Resource Business | **Cardno**
 - Robert Velins – Interim Executive Director for Network Integration and Investment | **Public Transport Victoria**
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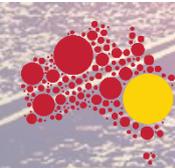
10:30 am **Session 2 – Planning, Delivering and Financing a Light Rail Network**

Key considerations to be taken into account by the public and private sectors to ensure the financial success of the future light rail network.

*Moderator: **Mar Beltran** – Senior Director, Global Infrastructure Hub*

Panellists:

- Duncan Edghill – Deputy Director-General | **Transport Canberra**
- Alex Guy – Partner | **DLA Piper**
- Simon Humphrey – Strategy and Commercial Director | **Downer**
- Mike Millar – Project Director for the Sydney Light Rail Project | **Acciona**
- Tim Poole – Project Director, Parramatta Light Rail | **Transport for NSW**



PROGRAM AT A GLANCE

11:30 am Coffee break

12:00 pm Session 3 – Rail Systems – Leveraging New Technologies to Optimise the Transport Network System

A focussed discussion on the new technologies and strategies being adopted around the world to create an integrated and efficient transport network. Key lessons to optimise the rail system by harnessing smarter technology.

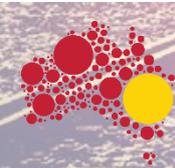
Moderator: **Chris Jones** – Director, Infrastructure and Utilities | **Commonwealth Bank of Australia**
Panellists:

- Tony Braxton-Smith – Deputy Secretary, Customer Services Division | **Transport for NSW**
- Naomi Knight – Service Group Manager, Rail | **GHD**
- Mariam Makki – Chief Operating Officer | **Indra Australia**
- Timothy Lim – Senior Consultant | **Transport Simulation Systems**

1:00 pm Closing remarks

1:15 pm Networking lunch

2:00 pm Forum concludes



SPEAKERS AND MODERATORS



Enrique Blanco | Managing Director | Ferrovial

Enrique is a chartered civil engineer with experience in several markets and most recently in Australia, where he moved to set up the construction division of Ferrovial Agroman in 2011. With many years of experience in major civil infrastructure projects, including tunneling, with conventional methods and TBM and bridge construction, Enrique spent a substantial part of his career in the construction of high speed rail in Spain where he held different roles. After 10 years in the Spanish market he moved to the UK as Head of the Civils, leading the construction of several projects in the airport space.

Enrique currently holds the position of Managing Director of Ferrovial and during the last five years led the company to its successful positioning in the Australian construction landscape as a reputable player.



Tony Braxton-Smith | Deputy Secretary, Customer Services Division | Transport for NSW

Tony Braxton-Smith joined Transport for New South Wales as Deputy Secretary, Customer Services Division in November 2011. His role is to advocate for the customer, building the evidence base on customer needs, preferences and current satisfaction levels to inform decisions and actions in planning, programs, policy, projects and service delivery. He also directs programs for brand, marketing campaigns, customer information, wayfinding, customer feedback, public affairs, stakeholder engagement, product development and service improvement.

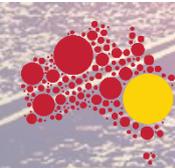
Tony is qualified as a Master's of Business Administration. His career spans 30 years in the tourism, catering and hospitality sectors, including 11 years with the P&O Group, 5 of those based in Santiago Chile as Regional M.D of P&O Services in Latin America; 4 years as CEO of Dreamworld on the Gold Coast; and 7 years as CEO of Great Southern Rail (operator of the Indian Pacific and The Ghan).



Gregg Buyers | Program Director Major Projects | Brisbane City Council

Gregg is one of Brisbane City Council's most experienced engineers with over 25 years' experience and knowledge in engineering, construction and operations of major transport infrastructure projects.

Gregg's experience includes a multi-billion dollar portfolio of road and PPP projects including the Inner City Bypass, Go Between Bridge, Clem Jones and Legacy Way tunnels and the Kingsford Smith Drive upgrade that is under construction. While commencing his career as a civil engineer, Gregg has developed a proven track record in the successful management, development and delivery of major infrastructure projects, including delivery in traditional and PPP commercial and contractual arrangements and is currently in the role of Program Director Major Projects for Brisbane City Council.



H.E Mr Manuel Cacho | Ambassador of Spain to Australia | Embassy of Spain

H.E Mr Manuel Cacho holds a Degree in Law as well as an International Studies Certificate from the Spanish Diplomatic School. The Ambassador joined the Foreign Service in 1977 and served as Secretary at the Embassies of Spain in the Democratic Republic of Congo (1977-1979), the Philippines (1979-1981) and Chile (1983-1986); and as a Counsellor in the United Kingdom (1986-1990).

Moreover, in 1995 was appointed Consul General of Spain in Jerusalem. He held the position of Deputy Director General at the Diplomatic Information Office of the Ministry of Foreign Affairs and Cooperation of Spain from 1993 to 1995, and from 2005 to 2008 he was appointed Spokesperson with the rank of Director General. H.E Mr Manuel Cacho has been Ambassador of Spain to the Federal Republic of Nigeria (1998-2001), the Syrian Arab Republic (2001-2005) and the Republic of Cuba (2008-2012).

Back to Madrid in 2012, he was appointed Secretary General for the Asian-Pacific Foundations, including the Spain-Australia Council Foundation, and from 2013 on, he served as Ambassador on Special Mission for Spain's successful Candidature to the UN Security Council 2015-2016.



Alberto Cerdan | Senior Trade Commissioner | Trade Commission of Spain

Alberto Cerdán is the Senior Trade Commissioner of the Embassy of Spain in Australia since September 2015. Before arriving to Sydney he worked at the Spanish National Authority for Markets and Competition (CNMC) where he directed the Chairman's office. Alberto has significant experience in project finance as Deputy Director for export and investment financing at the Ministry of Economy and member of the board of CESCE, the Spanish Export Credit Agency and COFIDES, a development finance institution.

He also worked at the Interamerican Development Bank where he was responsible for project analysis and appraisal. Since joining the civil service in 1998 Alberto has worked as Trade Commissioner in the Czech Republic and Vietnam. Alberto holds a MSc in development finance from the University of London.



Duncan Edghill | Deputy Director-General | Transport Canberra

Duncan is presently Deputy Director-General, Transport Canberra and is responsible for provision of public transport services across Canberra.

In this role, Duncan oversees bus public transport strategy operations in the ACT, as well as the delivery of the first stage of Light Rail in Canberra under a PPP arrangement.

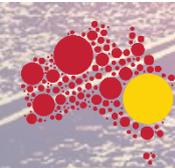
Prior to joining ACT Government, Duncan spent over a decade with the Macquarie Group in a variety of roles in its Sydney, Vienna and Boston offices.

In the U.S., Duncan served on the Board of a public funds management company and was responsible for a number of asset financing transactions.

In Austria, Duncan was involved in the establishment of a European asset financing business and in the development of asset financing opportunities.

Before heading overseas, Duncan held several roles in Macquarie's Sydney office, including that of in-house legal counsel across a number of asset financing businesses.

Duncan has also spent a period of time as a Senior Executive within a Territory-owned utility organisation, responsible for business development and financial matters.



Sylvia Fernandez | President | La Camara

Sylvia Fernandez was appointed President of La Camara in July 2014 after serving on the board since 2012. Sylvia is a commercial litigator and a partner in the national law firm, Thomson Geer.



Marina Grobbelaar | Director, Infrastructure and Structured Finance Unit | NSW Treasury

Marina is a Director in the Infrastructure and Structured Finance Unit (ISFU) at NSW Treasury and an expert in complex infrastructure projects that enable improved service delivery.

As a senior commercial and financial specialist who has worked in the finance and public administration for over 16 years, Marina has specialist expertise in developing, financing, negotiating and executing tailored financing and commercial arrangements for infrastructure and complex procurements across sectors, in Australia and Africa.

Marina has previously held senior roles at PricewaterhouseCoopers, HSBC and Coronation Capital in South Africa.



Alex Guy | Partner | DLA Piper

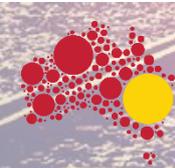
Alex Guy is a market leading lawyer in the project finance, PPP, transportation and infrastructure sectors and is well known for his extensive industry expertise and solutions-driven approach. Alex has advised on more than 40 PPPs and many concession projects in multiple jurisdictions. His clients include some of the world's best known banks, fund managers, construction contractors and operators.

Alex leads DLA Piper's Finance & Projects Practice Group in Brisbane.



Shane Higgins | Asia Pacific South Area Manager for Infrastructure and Natural Resource business | Cardno

Shane is Cardno's Asia Pacific South Area Manager for Infrastructure and Natural Resource business and is responsible for over 290 staff. He has over 25 years experience in Local Government, State Government and private consulting involving all aspects of project development, environmental assessment, detailed design and construction of major infrastructure projects.



Simon Humphrey | Strategy and Commercial Director | Downer



Simon has worked with Keolis Downer on new opportunities since 2012 and in his current role since Keolis Downer was incorporated 2 years ago. He oversees all business development and major bids with recent successes including the acquisition of the ATE bus business and financial close of stage 2 on the Gold Coast.

Simon has been working in, and advising to, the transport industry since 2000. In the UK he worked for HSBC Corporate Finance in the Transport & Logistics Team and in Australia he has led corporate and business development for Qantas Engineering, focused on transport and logistics in a corporate finance boutique in Sydney, and led sales strategy for Downer Rail. He also leads Downer's equity investments and financing of PPPs.

Simon Huxley | Partner | DLA Piper



Simon Huxley is a senior projects lawyer with extensive experience in the cross-border M&A, project development and project financing transactions in Asia, Australia and Europe.

Simon advises sponsors, lenders and other participants on the financing and development of energy, oil and gas and other resources projects and their associated infrastructure. He has extensive experience in export credit and multisource financings, and has strong lender side experience.

Simon focuses on the underlying project and commercial contracts such as concession arrangements, PPA and other foundation off-take arrangements, construction & procurement agreements (including bespoke EPC, EPCM, D&C and supply and installation contracts as well as a number of the industry standard forms), O&M and other services agreements, gas transportation and fuel supply arrangements, and terminal use agreements. Simon also has extensive experience negotiating financier direct deeds with respect to many of these documents.

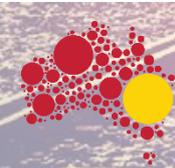
Simon has a strong understanding of international markets and approaches. Prior to working in Australia, Simon was based in Singapore and London and has worked extensively with clients who are active in Asia, including China, Korea, Japan, Indonesia, Thailand, Laos, Myanmar and the Philippines.

Naomi Knight | Service Group Manager, Rail | GHD



Naomi Knight, Chartered Engineer with the Institute of Railway Signal Engineers and the Institute of Engineer and Technology. Completed 25 years of Railway design, construction and commissioning projects throughout the UK and now in Australia including the delivery of the Olympic Train Station rail work in London, Waterloo and City Resignalling and more recently Kingsgrove to Revesby 4 Tracking project.

Achieved full chartered status at the age of 26 in both institutes and achieved first major Project Directorship at 30. Since arriving in Australia has taken on the role of Rail Systems Manager with Leightons and more recently Service Group Manager, Rail with GHD.



Timothy Lim | Senior Consultant | Transport Simulation Systems

Tim has nine years' experience in traffic engineering and transport planning, principally in the field of transport modelling. He has been part of a range of projects covering data analysis and compilation, strategic modelling, mesoscopic modelling and microsimulation.

Tim joined the TSS professional services team in 2013 and has worked on project development and client support including the Gold Coast Commonwealth Games Model Update (for TMR), the Auckland Mesoscopic Model (Auckland Transport), Townsville City 4-step Model (Townsville City Council) and the Sydney Northern Beaches mesoscopic model (TfNSW).

Tim's role is to provide technical support in model development, model assessment/review, data analysis and integration, scripting customisation and legacy transport model importation.

Tim has a Masters in Transport (awarded with Distinction) from Monash University and is a member of Engineers Australia.



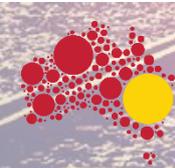
Mariam Makki | Chief Operating Officer | Indra Australia

Mariam has over 22 years of experience ranging from her existing role of Chief Operating Officer for Indra a Technology Company for the past 4 years and has been the key driver in successfully setting up and winning Rail Infrastructure contracts in NSW. This includes the current Sydney Trains Security Upgrade project which involves the upgrade of the backend Video Management System with the latest technology in the market and replacement of more than 10,000 cameras across over 300 current and new stations in Sydney. Mariam has successfully grown Indra, a company mainly focused on delivering Air Traffic Management projects, into new markets in Australia including the Transportation, Defence and Energy markets and set the company up to ensure people, processes and systems are in place to meet client requirements. She has successfully been involved in arranging and implementing accreditations which are necessary in the transportation market including AEO accreditation with NSW Transport.

Previous to her role with Indra, Mariam worked at Thies/Siemens Joint Venture (part of Leightons Group) for 11 years. This JV was a key provider of telecommunications and infrastructure services for major clients including Telstra and NBN. In her capacity as a Senior Executive, Mariam grew the business to support operational requirements across Australia.

Previous to the above roles Mariam had various Finance and Operational support roles in various industries/companies, in Australia and abroad. Mariam understands the need to provide clients with prototype solutions and brings with her extensive knowledge and experience in the following areas: managing operational requirements in Infrastructure/Rail projects, Commercial arrangements and negotiations, mobilising and setting up for local and Pacific Island infrastructure projects, IT systems integration projects and Department of Defence projects.

Mariam's extensive operational and financial acumen and her management skills derived from her experience in various Multinational and National companies are essential qualities key in delivering complex projects.



Mike Millar | Project Director for the Sydney Light Rail Project | Acciona

Mike is a civil engineer with over 30 years of delivery experience in road, rail and tunnel sectors in UK and Australian markets.

Mike joined Acciona in November 2015 as the Design and Construction Project Director to lead the Acciona / Alstom Joint Venture.

For the Sydney Light Rail project he will bring particular expertise from having worked on:

- Docklands Light Rail London
- Manchester Metro
- Luas in Dublin
- Heathrow Express and Piccadilly Line extensions to Heathrow Terminal 5
- Gold Coast Light Rail

Mike moved to Australia in 2008 to establish a rail business for Balfour Beatty and between 2009 and 2014 delivered projects in Victoria (Regional Rail Link and Springvale Rd Grade Separation), Wellington Station Entry remodelling in NZ and the Overhead and Power systems for the Gold Coast LightRail.



Tim Poole | Project Director, Parramatta Light Rail | Transport for NSW

Tim Poole has over 20 years of experience with the leadership and management of major infrastructure projects in Australia and overseas. He led Stage 1 of Gold Coast Light Rail on behalf of 3 levels of Government for the planning, business case and procurement phases, closing Australia's first public transport PPP in 2011. Since then he has been involved in several urban renewal and transport projects in Sydney.

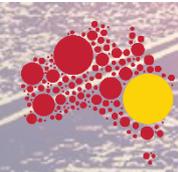
He has been Project Director for the Parramatta Light Rail Project since March 2016 and was recently appointed by NSW Government as Program Director, responsible for a single comprehensive program for the urban transformation and transport projects within the Greater Parramatta to Olympic Peninsular Priority Growth Area.



Robert Velins | Interim Executive Director | Public Transport Victoria

A highly regarded professional, Robert has over 25 years' experience in the infrastructure sector variously as advisor, financier, equity representative and credit insurer. Robert brings an international perspective having worked in Australia, Japan, Hong Kong and London and concluded transactions in over a dozen jurisdictions.

Rob is currently the Interim Executive Director for Network Integration and Investment for Public Transport Victoria and Project Director for the High Capacity Metro Trains Project. Robert serves as the "network" client for Victoria's unprecedented public transport infrastructure investment programme.



ABOUT LA CAMARA

The Official Spanish-Australian Chamber of Commerce and Industry, trading as La Camara, is a not-for-profit association with a national presence in Australia. We started operations in 2011 and we have grown quickly to attract members nationally.

Events organised by the La Camara allow both members and non-members to develop the professional contacts they need within the Spanish-Australian business community.

Events include corporate lunches, ministerial briefings, seminars, private boardroom functions, networking evenings and more relaxed cultural and cocktail events, as well as a variety of services and promotional opportunities for our members.

The Official Spanish-Australian Chamber of Commerce and Industry

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UPCOMING EVENTS

Thursday, 22 September 2016 - Brisbane

Boardroom Lunch with The Hon. Mark Bailey
Minister for Main Roads, Road Safety and Ports
Minister for Energy, Biofuels and Water Supply (QLD)

Thursday, 3 November 2016 - Sydney

Boardroom Lunch with Rodd Staples
Project Director, North West Rail Link

Wednesday, 30 November 2016 - Sydney

Boardroom Lunch with The Hon. Duncan Gay
Minister for Roads, Maritime and Freight (NSW)

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2016 ANNUAL GALA DINNER

FRIDAY, 14 OCTOBER 2016
6:30PM - 11:30PM
ART GALLERY OF NSW, ART GALLERY ROAD, SYDNEY 2000

An opportunity to meet and network with members, partners and other key figures in the Spanish-Australian business community.
A fabulous event to entertain your clients and colleagues.

TICKETS

Members Early Bird
Until 19 September 2016:
\$265 per person
Table* of 10: \$2,650

From 20 September 2016:

Members:	Non-members:
\$295 per person	\$330 per person
Table* of 10: \$2,950	Table* of 10: \$3,330

DRESS CODE Black tie
RSVP by 7 October 2016 to spanishchamber@lacamara.com.au

*Tables will be branded with company logo

EMIRATES TICKETS: Don't miss the chance to secure 2 return business class tickets generously provided by Emirates Airline to any of their 39 European destinations at the auction that will take place during the night! Please note that these are fully flexible business class tickets valid for 1 year. These are not discounted tickets. (Current retail value of approximately \$27,000)

